

Qatar Gate Fund



September 2016

| Fund Information | QGF Q | QGF N |
|--------------------------|-----------------|-----------------|
| Fund NAV Per Share (QAR) | 115.8167 | 111.7149 |
| Fund AUM (QAR) | QAR 6.3 million | QAR 8.8 million |
| Bloomberg Ticker | QTGATEQ QD | QTGATEN QD |
| Reuters Ticker | LP65038685 | LP65038686 |

Q share class for Qatari investors; N share class for non-Qatari investors

Manager Commentary

The Qatari market changed its course into negative territory during the month of September. QE Index was the second worst performing index in the region. The index went down by about 5% during the month, mainly on the back of disappointing inflows related to the FTSE Emerging Market inclusion. Estimates were expecting \$300-500 million in new money coming to the market on the week of the inclusion, but apparently new money dripped slowly into the market in the following few weeks. Once investors (mainly individuals) saw the anemic demand, they panicked and started selling before the long Eid holiday and climaxed right after it.

Our approach for last month, after building a cash cushion during August, was to start buying back beaten stocks, unfortunately, investors realized soon that it was an unnecessary panic and started indiscriminately bidding up prices, so again we took advantage and started reducing some volatile positions and reallocating to more defensive stocks, on expectation of a dismal earnings season.

By the end of September, we continued to overweight cash — albeit at a lower allocation than the previous month- as we are expecting some volatile times during the reporting season in October, where we plan to build positions back at reduced prices.

Cumulative Performance Since Inception



| Risk / Return I | Metrics | 1-Year | 5-Year | | |
|-----------------|----------------|--------|--------|--|--|
| Return | QGF Q | -3.3% | 30.4% | | |
| | QGF N | -5.0% | 28.5% | | |
| | QE Price Index | -9.0% | 24.3% | | |
| Annualized | QGF Q | 19.8% | 14.2% | | |
| Volatility | QGF N | 20.3% | 14.1% | | |
| | QE Price Index | 22.2% | 17.1% | | |
| Sharpe Ratio* | QGF Q | NM | 0.34 | | |
| | QGF N | NM | 0.32 | | |
| | QE Price Index | NM | 0.26 | | |

^{*} Based on excess monthly return against 1-month QAR bank deposit rate. Note: QE Price Index returns calculated using last traded prices, while Portfolio returns calculated using last bid prices.

Periodic Performance, %

| | Sep 2016 | YTD 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005* | Since Inception* |
|-------|-------------|-------------|-------|-------|-------|------|------|-------|------|-------|-------|-------|-------|---------------------|
| QGF Q | -3.9 | +3.1 | -14.4 | +17.4 | +25.4 | -3.1 | +7.1 | +34.4 | +9.4 | -27.7 | +38.8 | -32.9 | -13.4 | +15.8 |
| QGF N | -3.6 | +2.3 | -15.7 | +18.4 | +24.5 | -2.7 | +7.0 | +37.1 | +8.7 | -27.2 | +36.1 | -32.7 | -15.1 | +11.7 |

^{*} Fund inception in September 2005.

Sector Allocation, % Top 3 Holdings, % QGF-Q QGF-N



Qatar Gate Fund



Fund Objective and Investment Strategy

The Fund aims to achieve long term capital appreciation, through investments in publicly traded Qatar and GCC equity securities, with a focus on Qatari equities.

The Fund's investment strategy combines proprietary bottom-up fundamental analysis of individual stocks, top-down portfolio construction and risk management. The Fund's underlying investment style is long-term value investing.

Investment Manager

Amwal LLC is the Fund's investment manager. Based in Doha, Qatar, Amwal LLC is authorised by the QFCRA and wholly owned by Sheikha Hanadi Nasser Bin Khaled Al Thani.

Amwal serves institutional, family office and high net worth investors regionally and globally. We employ a research-driven approach committed to fundamental, proprietary research with a focus on total return and risk-adjusted performance.

Amwal offers global investors direct investment capabilities spanning Qatari, MENA and Turkish securities across equity, fixed income and absolute return strategies.

Key Terms & Conditions

| Fund Founder | Ahli Bank Q.S.C. |
|--------------------------------|---------------------------|
| Fund Manager | Amwal LLC |
| Investment Team | Talal Samhouri, CFA |
| Administrator and Custodian | HSBC Bank Middle East Ltd |
| Auditors | KPMG |
| Fund Type | Open-Ended |
| Inception Date | 16 September 2005 |
| Subscription/Redemption | Monthly |
| Next Subscription Deadline | 27 Oct 2016 |
| Next Redemption Deadline | 17 Oct 2016 |
| Management Fee | 1.50% p.a. |
| Performance Fee | 15% Over 10% Hurdle Rate |
| Custody and Administration Fee | 0.30% p.a. |

Contact Information

Amwal Tower, 22nd Floor, West Bay PO Box 494, Doha, State of Qatar Telephone: +974 4452 7777 (main)

Sales: sales@amwalqa.com

Client Services: qgfclientservices@amwalqa.com

Recent Awards

emeafinance

Amwal Awarded "Best Asset Manager in Qatar" by EMEA Finance 5 Years in a Row



"Amwal is a deserving winner, and has been a consistent performer delivering consecutive outperformance over the past 5 years"

> EMEA Finance, February 2016



"Amwal is an <u>alpha</u> <u>champion</u>, with its flagship fund outperforming its benchmark every calendar year since inception, an impressive 9 years running."

> EMEA Finance, February 2015



"...the firm's ability to consistently outperform the benchmarks across funds makes it a very deserving winner."

> EMEA Finance, January 2014



"...best-performing
Qatar equity fund over
various timeframes...
should be applauded for
performance in such a
competitive market."
EMEA Finance,
January 2013



"We are very impressed with the performance of the firm's funds and the managers' consistent ability to outperform local and regional indices"

EMEA Finance,
February 2012

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